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Do you have someone in your life who brings out the best in you, somebody who believes in you, and encourages you?

If not, you should! That person will make a huge difference in your life! For me, that person is Marcia Harris.

I joke with my audiences that so many of your friends and acquaintances can be like CNN. (Just look at their posts here on Facebook!) Do you know what CNN really stands for? Constant Negative News.

But Marcia is just the opposite. It is wonderful and refreshing to be with somebody who is so uplifting!

Although I am a public speaker, I am not a "talker." I am a listener. But not when I am with Marcia. I am blah-blah-blah. Yet Marcia could easily be in the finals for the World's Greatest Listener competition.

Marcia and I talk on the phone once a month, and have been doing so for years. At the end of each of our calls, I just shake my head and say to myself, "Can this person be for real?"

But Marcia IS real. She also constantly shows tremendous compassion and empathy while inspiring the youth in her community of Portsmouth.

What could YOU do to be more like Marcia?

Sincerely,

A handwritten signature in cursive script that reads "Ted Janney".